

WOMEN OF BUSINESS

Field in Hawaii
For Those Who
Work.CHANCES BETTER
THAN ON COASTSome Fear That Present Oppor-
tunities Can Not Last on Ac-
count of Competition.What sort of a place is Honolulu for
the business girl?This is the question that is being asked
continually by the Mainland friends
of Honolulu's stenographers, bookkeepers,
salesladies, milliners and dress-
makers through the mails from the
Coast.The reply sent is usually to the effect
that there is plenty of opportunity and
good salaries but that the living ex-
penses are almost prohibitive.With a view to getting authoritative
information on the subject the Advertiser
procured interviews yesterday from rep-
resentatives of the different classes of
feminine bread-winners.Mrs. Badgley of Whitney & Marsh's
dressmaking department spoke without
hesitation on the subject. "There isn't
a broader or better field anywhere than
here," said she, "for competent work-
ers. There is a steady demand in all
lines of work for girls and women with
ability, but inferior labor is not wanted,
and I think there is very little of it
here. This is probably explainable;
nearly all the women workers in Hon-
olulu come from the Mainland to ac-
cept their positions, and only thorough-
ly competent ones are sent for, as that
is the business policy of the employers.As to the question of earnings, there
are no such salaries obtainable on the
Mainland anywhere as are paid here. I
recently came from Chicago, and that
city offers a fair comparison. The
wages of sewing girls and dressmakers
here are frequently double what they
receive in that city. The sewing girls
who are paid \$5 per week in Mainland
cities receive from \$10 to \$15 here and
our department is paying \$9 to a girl
that did the same work in Chicago for
\$6. There is plenty of work to be done
and good compensation for the work-
ers, but the Honolulu public wants good
work and there is no opportunity for
inferior workers. The girls also have
less to do and shorter hours. Holidays
come with unheard-of frequency here,
and I think the employers are more lib-
eral. I should say that Honolulu pre-
sents unusual opportunities for working
girls."A pretty girl at a ribbon counter
measured off three yards of robin's-egg
blue gros-grain and said: "Why, yes;
I should say there was more satisfac-
tion in working in Honolulu! One gets
better pay, twice over, and even if
one does have to pay it all out for liv-
ing expenses, one has the handling of
the money! That kind of makes your
self-respect grow, don't you know, and
it makes you feel important to earn
and spend money so freely. There is
positively no comparison in this line of
work for girls, between San Francisco
and here. San Francisco thinks it does
well if it pays you \$5 a week and lots of
girls work their lives away for \$3 and
\$4. How they live is a mystery to ev-
erybody, even to themselves. 'Some of
them have homes and others eke out
a wretched, one-room, coal-oil stove
existence, their great perplexity and
worry being how to keep presentable
enough in appearance to hold their po-
sitions. The employers here show a
proper appreciation, and salaries suf-
ficient for a comfortable and self-respect-
ful living are paid. Besides this, and
best of all, we are treated differently,
socially, at our work. We feel that we
are assistants here, whereas in the
great, cruel systems of the San Fran-
cisco houses, one's personality is en-
tirely killed and one is only an unimpor-
tant cog in the machinery, scared to
death every minute of losing one's job.On the Mainland one has a better
chance away from the big cities. Bet-
ter salaries are paid in the smaller cit-
ies and towns and one receives more
personal consideration, but, on the
whole, Honolulu is many degrees more
desirable, in my opinion, than the
Mainland, at present, for all of us who
work. I am afraid, however, that it
isn't going to last. It's too good to be
true, and as the city gets more modern
other ways, I suppose it will grind us
down like the other cities do."Miss Killian and her smiling milliner
assistants testified to their perfect sat-
isfaction with Honolulu's opportunities.
"People pay good prices for their millin-
ery," said one of them, "and we re-
ceive remunerative salaries for our
work. What if one does have to pay
more for living expenses? One always
has a comfortable sum left over! I
think the proportionate figure between
salary and expense is more in Honolulu
than on the Mainland. If one is com-
petent, there is plenty of work to be done,
and one has little difficulty in securing
a good position. It is quite different on
the Mainland, where a perfectly com-
petent person may have the alternative of
a salary insufficient to support her or
go without employment for months at
a time. Honolulu is all right."Mrs. Brown of the Young Women's
Christian Association was interviewed
on the subject and spoke for her large

FAIR VICTIM OF VANITY.



MRS. W. B. WHITE, WHOM A BEAUTY CONTEST SPOILED.

A pretty young woman's head has
been so turned by flattery that she left
husband and home, and is seemingly
willing to give up domesticity, a beau-
tiful residence, her millionaire husband
and all, simply that her prettiness
might be exploited before the public,
and in order that the applause of the
footlights might reach her dainty ears.
She is Mrs. William B. White of Cleve-
land, O., and to the result of a beauty
contest is laid the whole trouble, by
those who know both husband and wife,
who are thus to separate. For some
years this pretty woman has seemed
satisfied with her lot, and the social
gayeties of her native city served to
keep her contented. It was only after
a newspaper discovered that she was
the second handsomest woman in the
United States that she determined to
make use of the fact and go upon the
public stage.and growing family of enterprising
girls. "They all tell me," said she,
"that they are much better paid and
treated more considerably here, and
they all seem so prosperous and happy
that it does one's heart good. We have
great times together—all of us who be-
long to the industrious feminine frater-
nity; we have delightful little social
functions, and we combine enterprise
with pleasure on Friday nights when we
have our sewing bees. We are en-
deavoring to get the employers to close
on Saturday afternoons, and if we suc-
ceed in that it will be just about all
right for the girls. I suppose we are
the women with the hoes, but we do not
take our tasks very heavily in Hon-
olulu; whether our hoe is a needle,
a typewriter or the bow and smile with
which shoppers are greeted, we receive
a full, round measure of recompense for
our work, and that is just as it should
be. It is too bad that things are not
so well arranged on the Mainland. The
woman who goes forth to seek her
bread in the business world has much
to contend with, aside from the mat-
ter of finance, and it is only her due
that she should receive the worth of
her work; this she does in Honolulu,
and she is very happy about it; that is,
some two hundred of her is, anyway—
the two hundred that belong to our
Young Women's Christian Association family."A merry group of needle-wielders
were found in Mrs. L. M. Robertson's
dressmaking parlors and one of them
summed up the situation with the re-
mark that if a girl must work at all she
is "mighty lucky to have a job in Hon-
olulu.""For one thing," said she, "people
don't hurry for their lives here, and
everyone takes it comparatively easy.
Aside from the financial question, this
is a great improvement on the Main-
land, and one gets a chance to breathe
once in awhile; besides, one earns a
sum that makes one's self-esteem grow
and that is awfully comfortable.""I am sure that this is the right place
for the girls of the needle," said Mrs.
Colvin, who caters to a lively trade in
organdies and tucked flounces: "the fact
is, girls are very hard to get, and good
girls are at a high premium. I am
going to the Coast very soon to gather
up some more girls to help me. Com-
petent sewing girls have a great op-
portunity here."The stenographers and bookkeepers,
it seems, have even more cause to
seek positions in Honolulu. A number
of stenographers were interviewed and
each unhesitatingly stated that there
is no comparison between the opportu-
nities for business girls in Honolulu and
the almost utter hopelessness of oppor-
tunity in the Mainland cities. The field
on the Mainland is so crowded and so
demoralized financially that there are
only a favored few who may enjoy po-
sitions where anything like an adequate
return may be had for their services, no
matter how competent they may be.
There are a limited number of positions
to be had in San Francisco for \$6 per
week, the stenographer working from
8 a. m. to 6 p. m. with a half-hour for
luncheon; these are in the commercial
houses. It is no unusual thing to find
stenographers doing the work of law
offices and for small firms at \$10 per
month, "pin money," and these are the
ones who are responsible for the cutting
of salaries. There are a few positions
to be had where the salary is \$12 or
\$15 per week. In Honolulu stenogra-
phers receive from \$75 to \$100 per month,
the best positions offering \$150. "It is a
paradise for stenographers," said one
young lady as her fingers flashed overthe keyboard of a typewriter, "but it
can't last. We are getting paid what
we ought to be paid everywhere, but
every month the situation is coming
nearer to what it is on the Mainland;
stenographers are pouring in from all
sides, and competition has begun. With
competition our employers can do just
what they like, for girls do not have
the first idea of standing together and
demanding the right kind of a salary for
their work. They will all get together
and promise solemnly to insist on the
rates agreed upon, and then you will
find nine out of ten of them under-bid-
ding, sub rosa. There are some business
principles that women are incapable of
grasping, and their failure to grasp this
one accounts for the financial demoral-
ization of the field for stenographers ev-
erywhere. It will not be so bad here,
perhaps, for the Islands are out of
reach of most of the girls who get in
and cut rates, but sooner or later we
are doomed to the same situation here
as on the Mainland."Another stenographer looked more
hopefully on the matter. "All the girls
are well paid here," said she, "and they
are treated with marked respect and
consideration; there is no question of a
French dinner with your employer here
to hold your position, and we all stand
on our merits. The situation on the
Mainland in this regard is well known,
but politely ignored. Being given the
opportunity to work, with good com-
pensation for services rendered, is a
great satisfaction in itself, and when
one considers, besides, that one is free
from such annoyances as go with po-
sitions on the Mainland (and for which
the infringement of the wrong sort of
girl is responsible), why, there is posi-
tively no comparison between the Main-
land and Honolulu. I think we are safe
in our situation for a long time to come,
for the stenographers all come from the
Mainland and must be competent ones
to supply the demand; the competent
ones are the kind that will insist on
keeping the salaries up, and so I think
it's going to be all right."Another stenographer, in speaking on
the subject, with some bitterness stated
that if salaries decreased it would be
the fault of the girls themselves, their
weakness in the matter of loyalty to
each other being accountable.This is probably, in a measure, cor-
rect, and those who are of the better
understanding are powerless to prevent
the result.Although, with great solemnity, the
women of this particular, and feminine
weakness, "cross their hearts and hope
to die," they are not proof against the
temptation to underbid on the quiet,
each thinking it will do the cause no
harm for just one to do so. These are
the kind of women that should stay at
home.From the views of the various women
who are seeking for value received in
different kinds of work, to gather the
festive shakedown, it will be seen that
the question from over the waters should
be considered carefully before it is an-
swered; it is not unlikely that the ex-
aggerated reports of opportunities for
working women in the Islands will
soon cause such an immigration of busi-
ness girls as will noticeably affect sal-
aries. On the other hand, the transien-
cy of the Honolulu population may be
commented upon. The climate, isola-
tion and other conditions are factors
that have a bearing upon the situation
and the middle class of Honolulu is a
changing one; this lessens the danger
of overcrowding. Particularly is this so
of business women, whose homes, for
the most part, are on the Mainland and
who come to the Islands for limited pe-riods only, leaving their positions open,
when they depart, to the new-comer.As the situation now is, the field for
women workers in all lines is certainly
much better than in the Mainland cit-
ies. Whether or not it will remain so
is a question the future will solve.It is the fervent hope of all friends of
the woman who goes forth into the
world and, by honest toil, seeks to
wring from it her bread, that the change
will not come soon, if it is to trend to-
wards the lamentable situation on the
Mainland.

NAN BYXBEE.

Pollitz' Pipe Dream.

The proposition of establishing a sug-
ar refinery on the Islands is a pipe
dream for some years yet, if at all. Sug-
ar is sent directly from many of the
ports on the Islands to the Coast or the
East, where there are refineries, with
the minimum of handling, whereas, if
there were a refinery on the Islands
sugar would have to be shipped to the
refinery, unloaded, refined and then re-
shipped to the Coast. Besides, the ma-
terials necessary for the refining process
would nearly all have to be imported,
to say nothing of the first cost of erect-
ing a refinery. However, if the time
should come when a refinery should be
established, Kahului is the logical spot
for its establishment.—Maui News.

On the Tramway.

The Tramway service is getting ac-
commodating. Yesterday morning one
of the drivers on the Walkiki line stop-
ped his car, tied his mules, sauntered
over to a near-by house and delivered
a letter. Then he sauntered back. Pas-
sengers, including several transport
people, were much gratified at the ap-
parent willingness of the Tramway
company to run a post and delivery sys-
tem, but wondered why it never thought
of distributing milk and bread.THE BEST LINIMENT FOR
STRAINS.Mr. H. F. Wells, the merchant at
Deer Park, Long Island, New York
says: "I always recommend Chamber-
lain's Pain Balm as the best liniment
for strains. I used it last winter for
a severe lameness in the side, resulting
from a strain, and was greatly pleased
with the quick relief and cure it effec-
ted." For sale by Benson, Smith & Co.,
wholesale agents.

PATERNALISM.

"What do you think of this idea of
government ownership of everything?"
"I don't like it," answered the appre-
hensive citizen. "It's paternalism."
"And paternalism is particularly ob-
jectionable to you?"
"Yes sir. I have the highest admira-
tion and respect for this government,
and when I think of the superior ways
of young people who have just been edu-
cated I must say I don't want to see it
treated like a father."

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of the
WHITE HORSE
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will be held at Progress Hall, Fort
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All Elks are requested to be present.
By order of the E. R.
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Ladies' Lace Boots, hand turn, vest'g top, Loui XV. heel, \$6.00 cut to \$2.50
Ladies' Tan Button Boots - - - - - 6.00 cut to 2.50
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Ladies' Black Kid Button Boots - - - - - 5.00 cut to 1.00
Ladies' Tan Lace Boots - - - - - \$5.00 and 6.00 cut to 2.50
Ladies' Fine Oxford Ties - - - - - 5.00 and 6.00 cut to 2.50
Ladies' Fine Strap Slippers - - - - - 5.00 and 6.00 cut to 2.50

Also 500 pairs of Ladies' Button Boots and Oxford Ties of
odd sizes, reduced to 75c. per pair. Come in and see. We
may have your size, and if we have it will be to your profit.NO WOMAN SHOULD MISS THIS SALE
BEGINNING TUESDAY, JULY 23RD.and continuing for one week. The Best Shoe Bargains in
Honolulu. Best \$5.00 and \$6.00 shoes, made by the best shoe-
makers in America, in all styles. We will close out

One Thousand Pairs at \$1.50, \$2.00 and \$2.50 per pair

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a. m., 12 to 3 p. m., 7 to 8:30 p. m.;
Tel. Main 388; residence Tel.
Main 191.JENNIE L. HILDEBRAND.—Of-
fice, 1000 Baretania ave.; 10-12 a. m.,
4-6 p. m.L. MOORE.—Office of Dr. Day,
Main St.; hours, 10 a. m. to 3
p. m.; Tel. Main 395; residence Tel.
Main 191.MITAMURA.—Office, 1468 Nu-
uana St., Tel. White 152; office hours,
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